

# A rewarding long term

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## UK equities

**This time last year, the UK was emerging from a technical recession and the stage looked set for improving economic growth, a declining rate of inflation towards the Bank of England target of 2% and a series of cuts to UK interest rates.**

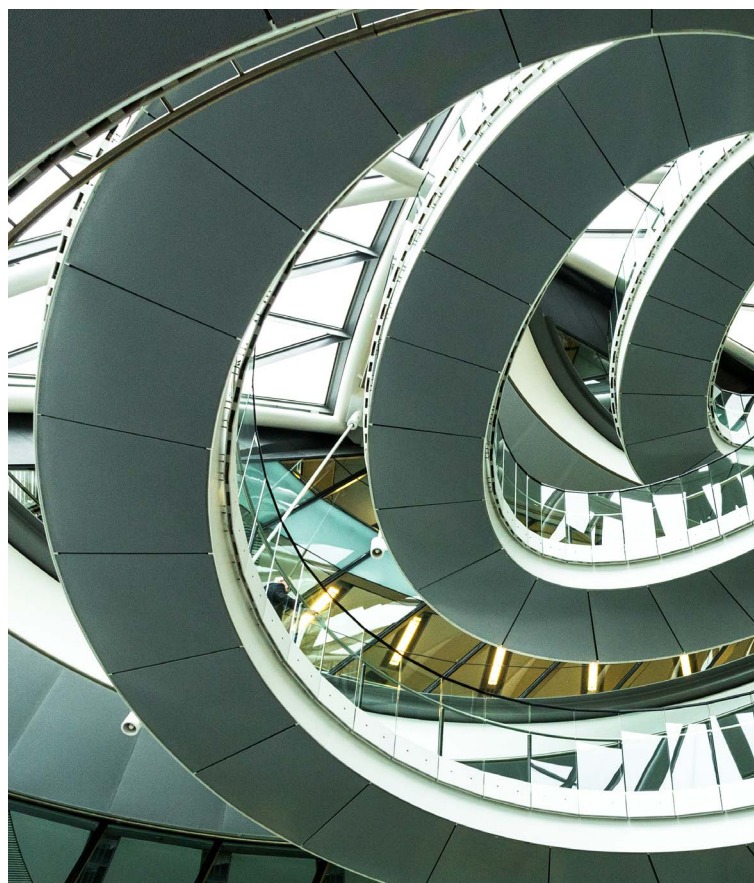
Together, these conditions should have been conducive to better equity returns. Rarely, however, do consensus macroeconomic forecasts turn out to be reality. While the UK has delivered GDP growth and UK CPI inflation has eventually stabilised closer to 2%, the decision to cut interest rates (the first cut since March 2020) was delayed until August and it looks unlikely to be followed by the sequential reductions that many expected.

This has held back consumer and corporate demand, resulting in a UK stock market which stuttered and started through 2024 as corporate earnings struggled to find much positive momentum.

As well as interest rates remaining elevated, the industrial destocking cycle proved to be more extended than anticipated (the last vestiges of the Covid-related impact on supply chains). Consumer and business confidence, which had been on an improving trajectory after the election, was thrown into uncertainty as the new government set a late first budget date – some 118 days after the election – and spent the interim period sending mixed messages about the state of the UK balance sheet, along with their spending and funding intentions. This uncertainty delayed corporate decision making and led to some deferral of expenditure, stalling the economic recovery seen through the first half of the year.

## A tough budget

From a business perspective, the first Labour fiscal event after nearly 15 years in opposition was a tough budget. Businesses will bear much of the brunt of the tax rises due to employer national insurance contributions increasing to 15%, in addition to having to shoulder the burden for another substantial increase in the minimum wage, particularly for the 18–20-year-old age group (+16.3%), while business rates relief was reduced from 70% to 40%. The impact is likely to be felt most keenly by the retail, leisure, hospitality and food retail sectors and more generally for labour intensive industries with lower margins. Companies will have to work hard to mitigate these structural cost headwinds but automation, labour efficiencies and higher prices are likely to be part of the solution and companies have proved adept at doing this in the recent past. On the positive side, housebuilding, construction, infrastructure and the defence sectors look well positioned to benefit from increased government spending and available funding.



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We view the removal of political uncertainty as a significant clearing event for markets, while acknowledging that this fiscal stimulus risks further higher inflation. Corporate balance sheets and cost bases are generally in good shape, UK consumers have generally come through the interest rate cycle in good health and with multiple headwinds removed we now have the basis for a cyclical upswing in the UK economy. After three years of obsessing over macroeconomic and political headlines, we believe that the focus can switch back to the analysis of business fundamentals and prospects. This is what ultimately drives earnings and long-term shareholder returns, and is where we spend most of our time.





## The importance of strong balance sheets

The last three years have demonstrated the importance of strong balance sheets (in the face of the rising cost of debt), healthy free cashflow (providing companies strategic optionality to enhance financial returns) and management teams who understand how to allocate capital efficiently to deliver shareholder value creation. Capital allocation is particularly important as we look to 2025 because capital is no longer ‘free’. Not all companies will be able to raise and deploy capital easily in a ‘higher for longer’ world; well capitalised public companies will be at an advantage, leaving management teams with a range of opportunities to put capital to work in organic expansion, acquisitive expansion or through share buybacks. The opportunity to deploy capital at attractive rates of returns should be positive for corporate earnings growth, and as such it should be a good time to be an active investor in public companies.

In recent years, UK equity market valuations have been heavily distorted by the macroeconomic and political factors mentioned previously, as well as technical selling pressures – UK equity funds have been subject to over three years of significant and persistent outflows. In my view, these depressed valuations are part of the reason why elevated merger and acquisition activity has been such a feature of the UK small and mid-cap market. Takeover approaches have provided a material source of returns due to the premiums offered by acquirers, demonstrating healthy private equity and international corporate appetite for UK stocks. It is also why an increasing number of UK public companies sought to enhance shareholder returns by buying back their own stock through 2024, permanently reducing their equity base and accreting their earnings per share. If valuations remain depressed, we expect elevated takeover and buyback activity to persist in the near term.

## A rewarding long term

In his parable of ‘Mr Market’, Benjamin Graham said that ‘over the short term the market is a voting machine but in the long run it is a weighing machine’. This seems a very appropriate statement in view of the recent short-term headwinds that the UK stock market has faced and as alluded to earlier. Looking into 2025, I think the fundamentals of UK equities look very compelling – cheap valuations (on almost any metric), with the potential for a re-rating and an earnings recovery.

It has been an exercise in delayed gratification for UK investors but has the potential to be very rewarding over the long term.



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